

Barley Rates from Montana to PNW

NOTE: Estimates based upon average loadings of 3847 bushels/car

All rates subject to additional fuel surcharges

BSNF Rates EFFECTIVE: September 1, 2002

UP Rates EFFECTIVE: May 15, 2003

UP lowered \$103/car at Silver Bow and Dillon

BARLEY RATES STANDARD SIZE

| ORIGINS | 110 CAR | | 52-109 CAR | | 26-51 CAR | | 1-25 CAR | |
|--------------|---------|--------|------------|--------|-----------|--------|------------|--------|
| | \$/CAR | \$/BU | \$/CAR | \$/BU | \$/CAR | \$/BU | \$/CAR | \$/BU |
| BAINVILLE | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |
| BAKER | \$2,468 | \$0.64 | \$2,618 | \$0.68 | \$2,768 | \$0.72 | \$2,868 | \$0.75 |
| BELGRADE | ----- | ----- | ----- | ----- | ----- | ----- | \$1,726 | \$0.45 |
| BIG SANDY | \$1,998 | \$0.52 | \$2,148 | \$0.56 | \$2,298 | \$0.60 | \$2,398 | \$0.62 |
| BIG TIMBER | ----- | ----- | ----- | ----- | ----- | ----- | \$1,797 | \$0.47 |
| BILLINGS | ----- | ----- | ----- | ----- | ----- | ----- | \$1,841 | \$0.48 |
| BOX ELDER | \$1,998 | \$0.52 | \$2,148 | \$0.56 | \$2,298 | \$0.60 | \$2,398 | \$0.62 |
| BOZEMAN | ----- | ----- | ----- | ----- | ----- | ----- | \$1,736 | \$0.45 |
| BRADY | \$1,795 | \$0.47 | \$1,945 | \$0.51 | \$2,095 | \$0.54 | \$2,195 | \$0.57 |
| BROADVIEW | \$1,841 | \$0.48 | \$1,991 | \$0.52 | \$2,141 | \$0.56 | \$2,241 | \$0.58 |
| BROCKTON | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |
| CARTER | \$1,848 | \$0.48 | \$1,998 | \$0.52 | \$2,148 | \$0.56 | \$2,248 | \$0.58 |
| CHESTER | \$1,888 | \$0.49 | \$2,038 | \$0.53 | \$2,188 | \$0.57 | \$2,288 | \$0.59 |
| CHINOOK | \$2,039 | \$0.53 | \$2,189 | \$0.57 | \$2,339 | \$0.61 | \$2,439 | \$0.63 |
| CHOTEAU | \$1,795 | \$0.47 | \$1,945 | \$0.51 | \$2,095 | \$0.54 | \$2,195 | \$0.57 |
| CIRCLE | \$2,405 | \$0.63 | \$2,555 | \$0.66 | \$2,705 | \$0.70 | \$2,805 | \$0.73 |
| COLUMBUS | ----- | ----- | ----- | ----- | ----- | ----- | \$1,839 | \$0.48 |
| CONRAD | \$1,795 | \$0.47 | \$1,945 | \$0.51 | \$2,095 | \$0.54 | \$2,195 | \$0.57 |
| CULBERTSON | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |
| CUT BANK | \$1,743 | \$0.45 | \$1,893 | \$0.49 | \$2,043 | \$0.53 | \$2,143 | \$0.56 |
| DANVERS | \$1,818 | \$0.47 | \$1,968 | \$0.51 | \$2,118 | \$0.55 | \$2,218 | \$0.58 |
| DENTON | \$1,818 | \$0.47 | \$1,968 | \$0.51 | \$2,118 | \$0.55 | \$2,218 | \$0.58 |
| DEVON | \$1,834 | \$0.48 | \$1,984 | \$0.52 | \$2,134 | \$0.55 | \$2,234 | \$0.58 |
| DILLON (UP) | ----- | ----- | ----- | ----- | \$2,055** | \$0.53 | \$2,158*** | \$0.56 |
| DUTTON | \$1,795 | \$0.47 | \$1,945 | \$0.51 | \$2,095 | \$0.54 | \$2,195 | \$0.57 |
| EAST BRIDGER | \$1,881 | \$0.49 | \$2,031 | \$0.53 | \$2,181 | \$0.57 | \$2,281 | \$0.59 |
| FAIRFIELD | \$1,795 | \$0.47 | \$1,945 | \$0.51 | \$2,095 | \$0.54 | \$2,195 | \$0.57 |
| FAIRVIEW* | | | | | | | | |
| FALLON | \$2,218 | \$0.58 | \$2,368 | \$0.62 | \$2,518 | \$0.65 | \$2,618 | \$0.68 |
| FROID | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |
| FROMBERG | \$1,881 | \$0.49 | \$2,031 | \$0.53 | \$2,181 | \$0.57 | \$2,281 | \$0.59 |
| FT BENTON | \$1,888 | \$0.49 | \$2,038 | \$0.53 | \$2,188 | \$0.57 | \$2,288 | \$0.59 |
| GERALDINE | \$1,818 | \$0.47 | \$1,968 | \$0.51 | \$2,118 | \$0.55 | \$2,218 | \$0.58 |
| GEYSER | \$1,818 | \$0.47 | \$1,968 | \$0.51 | \$2,118 | \$0.55 | \$2,218 | \$0.58 |
| GILDFORD | \$1,956 | \$0.51 | \$2,106 | \$0.55 | \$2,256 | \$0.59 | \$2,356 | \$0.61 |
| GLASGOW | \$2,235 | \$0.58 | \$2,385 | \$0.62 | \$2,535 | \$0.66 | \$2,635 | \$0.68 |
| GLENDIVE | \$2,275 | \$0.59 | \$2,425 | \$0.63 | \$2,575 | \$0.67 | \$2,675 | \$0.70 |
| GREAT FALLS | \$1,795 | \$0.47 | \$1,945 | \$0.51 | \$2,095 | \$0.54 | \$2,195 | \$0.57 |
| GROVE* | | | | | | | | |
| HAMILTON | ----- | ----- | ----- | ----- | ----- | ----- | \$1,562 | \$0.41 |
| HARDIN | \$1,893 | \$0.49 | \$2,043 | \$0.53 | \$2,193 | \$0.57 | \$2,293 | \$0.60 |
| HARLEM | \$2,071 | \$0.54 | \$2,221 | \$0.58 | \$2,371 | \$0.62 | \$2,471 | \$0.64 |
| HARRISON | ----- | ----- | ----- | ----- | ----- | ----- | \$1,700 | \$0.44 |
| HAVRE | \$2,019 | \$0.52 | \$2,169 | \$0.56 | \$2,319 | \$0.60 | \$2,419 | \$0.63 |
| HELENA | ----- | ----- | ----- | ----- | ----- | ----- | \$1,635 | \$0.43 |
| HINGHAM | \$1,944 | \$0.51 | \$2,094 | \$0.54 | \$2,244 | \$0.58 | \$2,344 | \$0.61 |
| HINSDALE | \$2,196 | \$0.57 | \$2,346 | \$0.61 | \$2,496 | \$0.65 | \$2,596 | \$0.67 |
| HUNTLEY | ----- | ----- | ----- | ----- | ----- | ----- | \$1,866 | \$0.49 |
| ISMAY | \$2,331 | \$0.61 | \$2,481 | \$0.64 | \$2,631 | \$0.68 | \$2,731 | \$0.71 |
| JOPLIN | \$1,909 | \$0.50 | \$2,059 | \$0.54 | \$2,209 | \$0.57 | \$2,309 | \$0.60 |
| KALISPELL | \$1,372 | \$0.36 | \$1,522 | \$0.40 | \$1,672 | \$0.43 | \$1,772 | \$0.46 |
| KERSHAW | \$1,888 | \$0.49 | \$2,038 | \$0.53 | \$2,188 | \$0.57 | \$2,288 | \$0.59 |
| KREMLIN | \$1,978 | \$0.51 | \$2,128 | \$0.55 | \$2,278 | \$0.59 | \$2,378 | \$0.62 |
| LAUREL | ----- | ----- | ----- | ----- | ----- | ----- | \$1,841 | \$0.48 |
| LEDGER | \$1,795 | \$0.47 | \$1,945 | \$0.51 | \$2,095 | \$0.54 | \$2,195 | \$0.57 |
| LEWISTOWN | \$1,833 | \$0.48 | \$1,983 | \$0.52 | \$2,133 | \$0.55 | \$2,233 | \$0.58 |
| LINDSAY | \$2,346 | \$0.61 | \$2,496 | \$0.65 | \$2,646 | \$0.69 | \$2,746 | \$0.71 |
| LIVINGSTON | ----- | ----- | ----- | ----- | ----- | ----- | \$1,761 | \$0.46 |
| LOGAN* | | | | | | | | |

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| ORIGINS | 110 CAR | | 52-109 CAR | | 26-51 CAR | | 1-25 CAR | |
|------------------------|---------|--------|------------|--------|-----------|--------|------------|--------|
| LOUISVILLE* | | | | | | | | |
| LUDINGTON | \$2,381 | \$0.62 | \$2,531 | \$0.66 | \$2,681 | \$0.70 | \$2,781 | \$0.72 |
| MACON | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |
| MALTA | \$2,137 | \$0.56 | \$2,287 | \$0.59 | \$2,437 | \$0.63 | \$2,537 | \$0.66 |
| MANHATTAN | ---- | ---- | ---- | ---- | ---- | ---- | \$1,716 | \$0.45 |
| MEDICINE LAKE | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |
| MERC | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |
| MERIWETHER | \$1,698 | \$0.44 | \$1,848 | \$0.48 | \$1,998 | \$0.52 | \$2,098 | \$0.55 |
| MILES CITY | \$2,124 | \$0.55 | \$2,274 | \$0.59 | \$2,424 | \$0.63 | \$2,524 | \$0.66 |
| MISSOULA | ---- | ---- | ---- | ---- | ---- | ---- | \$1,512 | \$0.39 |
| MOCCASIN (BNSF OR CMR) | \$1,818 | \$0.47 | \$1,968 | \$0.51 | \$2,118 | \$0.55 | \$2,218 | \$0.58 |
| MOORE | \$1,818 | \$0.47 | \$1,968 | \$0.51 | \$2,118 | \$0.55 | \$2,218 | \$0.58 |
| NASHUA* | | | | | | | | |
| PLAINS* | | | | | | | | |
| PLENTYWOOD | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |
| POPLAR | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |
| POWER | \$1,795 | \$0.47 | \$1,945 | \$0.51 | \$2,095 | \$0.54 | \$2,195 | \$0.57 |
| REDSTONE | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |
| RESERVE | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |
| RONAN | ---- | ---- | ---- | ---- | ---- | ---- | \$1,497 | \$0.39 |
| RUDYARD | \$1,931 | \$0.50 | \$2,081 | \$0.54 | \$2,231 | \$0.58 | \$2,331 | \$0.61 |
| SAVAGE* | | | | | | | | |
| SCOBAY | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |
| SHELBY | \$1,795 | \$0.47 | \$1,945 | \$0.51 | \$2,095 | \$0.54 | \$2,195 | \$0.57 |
| SIDNEY | \$2,342 | \$0.61 | \$2,492 | \$0.65 | \$2,642 | \$0.69 | \$2,742 | \$0.71 |
| SILVER BOW (UP) | ---- | ---- | ---- | ---- | \$2,106** | \$0.55 | \$2,209*** | \$0.57 |
| STANFORD | \$1,818 | \$0.47 | \$1,968 | \$0.51 | \$2,118 | \$0.55 | \$2,218 | \$0.58 |
| STANLEY* | | | | | | | | |
| SUNBURST | \$1,795 | \$0.47 | \$1,945 | \$0.51 | \$2,095 | \$0.54 | \$2,195 | \$0.57 |
| SWEETGRASS | \$1,795 | \$0.47 | \$1,945 | \$0.51 | \$2,095 | \$0.54 | \$2,195 | \$0.57 |
| THREE FORKS | ---- | ---- | ---- | ---- | ---- | ---- | \$1,709 | \$0.44 |
| TIBER | \$1,876 | \$0.49 | \$2,026 | \$0.53 | \$2,176 | \$0.57 | \$2,276 | \$0.59 |
| TOSTON | ---- | ---- | ---- | ---- | ---- | ---- | \$1,681 | \$0.44 |
| TOWNSEND | ---- | ---- | ---- | ---- | ---- | ---- | \$1,669 | \$0.43 |
| VALIER | \$1,795 | \$0.47 | \$1,945 | \$0.51 | \$2,095 | \$0.54 | \$2,195 | \$0.57 |
| WEEKSVILLE* | | | | | | | | |
| WOLF POINT | \$2,309 | \$0.60 | \$2,459 | \$0.64 | \$2,609 | \$0.68 | \$2,709 | \$0.70 |

BNSF-4022-K Item: 22401 Rev:1 (Effective 09-01-02)

* Indicates an Origin point eliminated from the Tariff

**23-45 Car Rate UP 4050-D Item 3020.0-A Effective 05-15-03

*** 1-22 Car Rate UP 4050-D Item 3020.0-A Effective 05-15-03